

Find the Perfect Migration Strategy with 360 Solutions



In today's business world, we all need to compete, but are sometimes held back by aging and increasingly restrictive technology. Budget constraints and the internal resource required to update systems often prove to be stumbling blocks on the road to progress. As a result, companies often fall behind their competitors and lose business as a result.

Consequently, companies find themselves having to compromise and actually changing department processes and structures purely to fit in with the restraints of the companies' telephone system.

Avaya INDeX

Most business keep their telephone system for on average 6 years. During that time those companies have probably invested in additional equipment and software upgrades.

Often however, either the capability of the system begins to fall behind its more modern competitors, it reaches capacity or the manufacturer discontinues the system. This unfortunately means that those companies who invested in their system now need to carefully consider the future. Often the only option provided is to completely replace the system, which will obviously be a major investment.



Why Migrate?

- Existing system is old or even end of life
- New features & functionality cannot be added
- Forced to compromise
- Lack of resilience
- Less financial impact
- Easy to manage

Rather than being forced into a large investment and "fork-lift" upgrade, 360 Solutions are able to offer a smooth migration strategy for clients. The bundles below allow clients to retain their existing architecture whilst also benefiting from new IP telephony technology.

Migration Benefits

- Integration between applications & devices
- Home working made easy
- Hot desking
- Enhanced Resilience

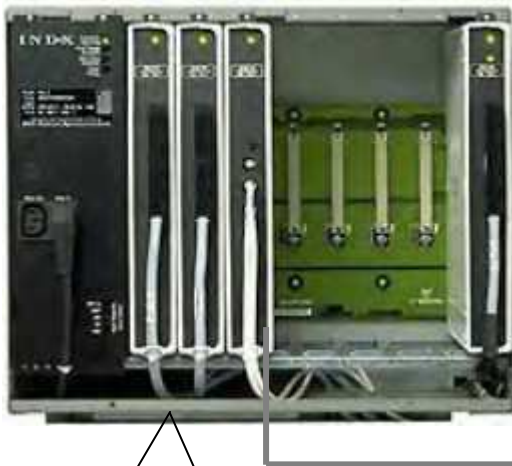
- Soft Phones to call from the PC
- Advanced Conference Facilities
- Browser based Management
- Mobile Integration

"The Mitel IP platform represented the best solution for us as we wanted to adopt a migratory approach to IP telephony."



Jon Howells
IT Manager
Hugh James Solicitors

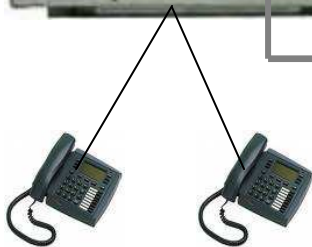
Legacy Telephone System



Mitel IP Gateway



DPNSS Connection



Existing Analogue/Digital Phones



**New IP Endpoints
 Handsets &/or "Soft"
 Phones**

Migration Bundle 1: IP Gateway

- 1 x Mitel CXi Controller
- Including:
 - 16 x Power over Ethernet Switch Ports
 - 8 x User Hotdesk Licences
 - 8 x Voicemail Box Licences
 - 5 x ACD User Licences
 - 1 x DPNSS Connection
- 1 x QSIG/DPNSS 30 Cassette for legacy system
- 8 x Mitel 5212 Dual Port IP Endpoints
- Weekday Installation

£100 per month

Migration Bundle 2: Applications Gateway

- 1 x Mitel CXi Controller
- Including:
 - 16 x Power over Ethernet Switch Ports
 - 8 x User Hotdesk Licences
 - 8 x Voicemail Box Licences
 - 5 x ACD User Licences
 - 1 x DPNSS Connection
 - 1 x ISDN30 Connection
- 1 x QSIG/DPNSS 30 Cassette for legacy system
- 8 x Mitel 5212 Dual Port IP Endpoints
- 1 x Teleworker Server Software
- 5 x Teleworker User Licences
- 1 x Advanced Voicemail

- Providing:
- Record-A-Call
 - Standard Unified Messaging
 - Personal Contacts Functionality
- Weekday Installation

£150 per month

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www.360-solutions.co.uk